# Instructive Cultivation Plan for Exhibition Economy and 

## Management

## (Grade 2019)

## Course code: 120903

## 1. Orientation

This program aims to cultivate mediate and senior applied professional talents for the management of exhibition projects who have a solid theoretical foundation, strong ability of exhibition practice, good professional accomplishment, innovative consciousness and international view, who meet the post requirements, and who are proficient in planning, good at implementation and able to manage.

## 2. Cultivation Objective

### 2.1 General Objective

This program cultivates mediate and senior applied professional talents for the management of exhibition projects who master the basic theory of exhibition, understand the operation process of international exhibition projects, be familiar with advanced exhibition information management software, have strong communication ability and document writing ability, be able to use the knowledge and skills acquired in the practice of exhibition project management of the mainstream enterprises and core departments of exhibition industry, good professional accomplishment, innovative consciousness and international view, and who are proficient in planning, good at implementation and able to manage.

### 2.2 Cultivation Value

This program cultivates socialist builders and successors of the new era with both political integrity and professional competence, and with a comprehensive development of morality, intelligence, physique, aesthetics and labor, who are honest and trustworthy, abide by the law and passionate in work, and who have political awareness, overall situation awareness, sense of social responsibility, cultural confidence.

## 3. Requirement for Graduation

### 3.1 Requirement on Quality

3.1.1 Have good political accomplishment, moral accomplishment, humanistic accomplishment and professional accomplishment.
3.1.2 Have a strong sense of law, innovation awareness, communication skills and teamwork spirit.

### 3.2 Requirement on Knowledge

3.2.1 Master the basic theories and professional knowledge for the research, planning, marketing, operation, information management, financial management and risk control of exhibition projects.
3.2.2 Understand the development trends of exhibition industry.
3.2.3 Be able to combine theory with practice, and solve the practical problems encountered by enterprises in exhibition industry.

### 3.3 Requirement on Ability

3.3.1 Have strong learning ability, communication ability, foreign language ability, computer application ability, exhibition management software operation ability and professional document writing ability.
3.3.2 Be proficient in the use of knowledge and skills to carry out research, planning, marketing, operation and a series of management activities.

### 3.4 Suitable Posts

3.4.1 Posts for research, planning, marketing, operation and management of exhibition projects such as exhibition, conference and event of the mainstream enterprises and core departments of exhibition industry; posts for exhibition tourism, hospitality management, exhibition education and training of enterprises and institutions of tourism or hotel industry.

## 4. Schooling System

Four-year undergraduate education

## 5. Length of Study

Generally four years. The shortest duration is not less than three years, and the longest is not more than six years.

## 6. Requirements for Graduation and Degree Conferring

Minimum Credits of Curriculum (required courses, practical trainings \& extracurricular classes): 151.

Degree Awarded: Bachelor of Management

## 7. Disciplines

Management, Economics

## 8. Core Courses

### 8.1 Western Economics 64 course hours

The development of socialism market economy requires us to understand and master the basic knowledge of modern economics. Modern economics summarizes the laws and features of market economic activity theoretically, especially the operational status of economy in market system and the economic behaviors of government, manufacturers and consumers, proposes some management methods of macro and micro economy, and provides the basic tools used by the western economists to analyze problems. Through the course, the students are able to understand the basic contents and property of market economy so as to have a complete and systematic understanding of the basic theories of modern economics.

### 8.2 Management 48 course hours

It is a basic course for the program of accounting. The course introduces the basic theory of accounting, the composition of manual bookkeeping system, basic operational procedures, basic
management methods and accounting skills of the system. The main course contents include: basic theory of accounting, composition of manual recording system, basic operation procedures of the system, basic management methods and basic accounting skills. Besides, the course also introduces the double-entry bookkeeping, the account setting, compiling and approval of financial statements, book registration, trial balancing, adjusting and reversal, property check, brief introduction of financial statement, procedure and organization of accounting.

### 8.3 Applied Statistics 48 course hours

The course mainly instructs the basic theory and methods of statistics. Through learning the statistic working process and methods like statistic investigation, statistic collection and statistic analysis, the course lay a foundation for the learning of students' learning of professional courses. The basic requirements of the course are as follows: understand the research objects of statistics and its basic concept; master the basic methods of statistic investigation, master the statistic grouping and collection, skillfully master the concept and calculation of total amount index, relative index and average index, get familiar with the application of those comprehensive indexes; master the main analysis indicators of dynamic numerical arrays; master the compiling methods and factor analysis of comprehensive indicators; understand the sampling inference, correlation and regression analysis methods.

### 8.4 Operations Management 48 course hours

Operations Management is a part of international business operation, researching on the management of product transformation process in enterprise (including manufacturing industry and service industry). Focusing on the systematical management, the course introduces the enterprise operational strategy, production organization, production plan, production control, successful systematic management mode (MRPII, JIT) and the development trends of system.

### 8.5 Project Management 48 course hours

Project Management focuses on the basic concepts and knowledge of project management, involving the overall management, the scope management, the time management, the cost management, the quality management, the human resource management, the communication management, the purchasing management and the risk management etc.

### 8.6 Exhibition Information Management

## 48 course hours

Exhibition Information Management focuses on the concept and management of event informationization. The contents of this course mainly contain the basic knowledge of event information, the basic knowledge of database and the basic knowledge of event Management Information System (MIS), such as the on-site informationization management of exhibitions, the organizer's MIS, the venue's MIS and the application of e-commerce in event industry etc.

### 8.7 Exhibition Planning 48 course hours

Event Planning focuses on the basic knowledge and methods of event planning, involving how to plan an event project (like conference, exhibition, festival etc.) from the aspects of market research, project approval, theme setup, businesses inviting, exhibitors inviting, project budget and operational scheme and so on.

### 8.8 Exhibition Marketing

48 course hours
Event Marketing is based on the basic marketing theory and methods, and requires the students to be able to apply the basic marketing theory and methods into event project marketing practice, such as marketing conceptions, market demand and purchasing behaviors, market information accumulation and market research, market segmentation and positioning, marketing strategy and tactics, as well as internet marketing etc.

### 8.9 Exhibition Copywriting 48 course hours

Event Documents mainly involves the types, formats and styles of commonly used documents in event industry. Students are required to have the basic ability to collect and integrate event information, and to write related event documents based on event industry.

### 8.10 Practice of Exhibition Participation 48 course hours

Exhibition Participation Practice is based on the process and implementation of exhibitors to participate in exhibitions or trade fairs, mainly including the knowledge and key points of the 3 stages of exhibitors to participate in exhibitions or trade fairs, namely as the preparation stage, the on-site management stage and the follow-up stage. Students are required to master the general rule and basic process of exhibitors to participate in exhibitions or trade fairs. As well, there also sets a special module for the Disneyland Management Oriented Class.

## 9. Practical Training

A series of practices from the primary cognitive practice to the complete exhibition project simulation arranged accordance to the operation process of exhibition projects, mainly includes: Cognitive Practice of Exhibition, Career Planning of Exhibition Industry, Exhibition Market Research, Simulation Operation of Exhibition Marketing, Practice of Exhibition Information Management (Software), Exhibition Simulation, Event Simulation, Conference Simulation, Simulation Practice of Exhibitors, Innovation and Entrepreneurship of Exhibition Economy and Management, Graduation Internship and Graduation Design (Thesis) of Exhibition Economy and Management, especially highlights the simulation of "one exhibition, one conference, one event", there is also a Disney theory and practice teaching module for talent selection and training of the Disney-oriented class.
10. Course Structure and Course Hours (excluding extracurricular classes)

| Category | Total <br> Credits | \% | Total Course <br> Hours | Theory <br> Learning | Practical <br> Training |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Public Course | 42 | 28 | 800 | 736 | 64 |
| Basic Course | 22 | 15 | 352 | 328 | 24 |
| Professional Course | 53 | 35 | 848 | 659 | 189 |
| Practical Training | 23 | 15 | 696 | 0 | 696 |
| General Course | 10 | 7 | 160 | 160 | 0 |
| Total | 150 | 100 | 2856 | 1883 | 973 |
| Theory : Practice (\%) | $66: 34$ |  |  |  |  |

11. Teaching Schedule (1)

| Category | Type | Provided by | Course Code | Course Name | Assessment | Credit | Course Hour | Theory <br> Learning | Practical <br> Training | Semester |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Public Course | Required | School of Marxism | b1080001 | Basic Theory of Marxism | test | 3 | 48 | 42 | 6 | Autumn 1 |
|  | Required | School of Marxism | b1080003 | Moral Cultivation and Basic Legal Knowledge | non-test | 3 | 48 | 42 | 6 | Autumn 1 |
|  | Required | School of Marxism | b1080006 | Outline of Modern Chinese History | non-test | 3 | 48 | 42 | 6 | Spring 1 |
|  | Required | School of Marxism | b1080004 | Introduction to the Thought of Mao Zedong and Theories of Socialism with Chinese Characteristics I | test | 3 | 48 | 42 | 6 | Autumn 2 |
|  | Required | School of Marxism | b1080007 | Introduction to the Thought of Mao Zedong and Theories of Socialism with Chinese Characteristics II | test | 2 | 32 | 28 | 4 | Spring 2 |
|  | Required | School of Marxism | ------ | Situation and Policy (Module 1-4) | non-test | 2 | 32 | 28 | 4 | Autumn 1 - Spring 2 |
|  | Required | College of Arts and Sciences | b1020082 | Advanced Mathematics B1 | test | 4 | 64 | 64 |  | Autumn 1 |
|  | Required | College of Arts and Sciences | b1020083 | Advanced Mathematics B2 | test | 2 | 32 | 32 |  | Spring 1 |
|  | Required | College of Arts and Sciences | b1020013 | Probability Theory and Mathematical Statistics | test | 2 | 32 | 32 |  | Autumn 2 |
|  | Required | College of Arts and Sciences | b1020018 | College Chinese | non-test | 2 | 32 | 32 |  | Autumn 1 |
|  | Required | Department of Physical Education | ------ | PE I-VI | non-test | 3 | 160 | 160 |  | Autumn 1 - Autumn 4 |
|  | Required | Other | g1110003 | Military Skills | non-test | 0.5 | 2W |  |  | Autumn 1 |
|  | Required | College of Arts and Sciences | g1110002 | Military Theories | non-test | 0.5 | 32 | 32 |  | Spring 1 |
|  | Required | Engineering Training Center | g1090001 | Basic Engineering Training | non-test | 2 | 32 |  | 32 | Spring 1 |
|  |  |  | b1020003 | General English III | test | 3 | 48 | 48 |  | Autumn 1 |
|  |  | Module A | b1020004 | General English IV | test | 3 | 48 | 48 |  | Spring 1 |
|  |  | Module A | b1020005 | General Academic English A | test | 2 | 32 | 32 |  | Autumn 2 |
|  | * |  | ------- | English Extension | non-test | 2 | 32 | 32 |  | Spring 2 |
|  | College English |  | b1020002 | General English II | test | 3 | 48 | 48 |  | Autumn 1 |
|  | (Selective, 1 |  | b1020003 | General English III | test | 3 | 48 | 48 |  | Spring 1 |
|  | module required, | Module B | b1020006 | General Academic English B | test | 2 | 32 | 32 |  | Autumn 2 |
|  | 10 credits) |  | ------ | English Extension | non-test | 2 | 32 | 32 |  | Spring 2 |
|  |  |  | b1020001 | General English I | test | 4 | 64 | 64 |  | Autumn 1 |
|  |  | Module C | b1020002 | General English II | test | 3 | 48 | 48 |  | Spring 1 |
|  |  |  | b1020003 | General English III | test | 3 | 48 | 48 |  | Autumn 2 |
|  |  | College of Arts and Sciences | b1020040 | General German I | test | 3 | 48 | 48 |  | Autumn 1 |
|  |  | College of Arts and Sciences | b1020041 | General German II | test | 3 | 48 | 48 |  | Spring 1 |
|  | College German | College of Arts and Sciences | b1020042 | General German III | test | 4 | 64 | 64 |  | Autumn 2 |
|  | , | College of Arts and Sciences | b1020077 | General Japanese I | test | 3 | 48 | 48 |  | Autumn 1 |
|  | College | College of Arts and Sciences | b1020078 | General Japanese II | test | 3 | 48 | 48 |  | Spring 1 |
|  | Japanese | College of Arts and Sciences | b1020079 | General Japanese III | test | 4 | 64 | 64 |  | Autumn 2 |
| Sub-total (Public Course) |  |  |  |  |  | 42 | 800 | 736 | 64 |  |
| General Course | Selective | Other | b0---- | Social Sciences and Humanities Literacy (4 credits) Natural Science and Technological Innovation (4 credits) Public Arts (2 credits) | non-test | 10 | 160 | 160 | 0 | Autumn, Spring |
| Sub-total (General Course) |  |  |  |  |  | 10 | 160 | 160 | 0 |  |

(*Notes: A total of 10 credits for the First Foreign Language, including College English, College German and College Japanese, students may choose one from the above-mentioned three foreign language according to their own needs; students, who choose College English as their First Foreign Language, shall select one module from Module A, Module B and Module C to learn.)

## 11. Teaching Schedule (2)

| Category | Type | Provided by | Course Code | Course Name | Assessment | Credit | Course Hour | Theory <br> Learning | Practical <br> Training | Semester |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Required | School of Economics and Management | b2030037 | Management | test | 3 | 48 | 48 |  | Autumn 1 |
|  | Required | School of Economics and Management | b2030145 | Western Economics | test | 4 | 64 | 64 |  | Spring 1 |
|  | Required | School of Economics and Management | b2030082 | Economic Law | test | 3 | 48 | 48 |  | Spring 1 |
|  | Required | School of Economics and Management | b2030060 | Accounting Principles | test | 3 | 48 | 48 |  | Autumn 2 |
|  | Required | School of Economics and Management | b2030163 | Operations Management | test | 3 | 48 | 40 | 8 | Autumn 2 |
|  | Required | School of Economics and Management | b2030187 | Theory and Practice of International Trade | test | 3 | 48 | 40 | 8 | Spring 2 |
|  | Required | School of Economics and Management | b2030159 | Applied Statistics | test | 3 | 48 | 40 | 8 | Autumn 3 |
| Sub-total (Basic Course) |  |  |  |  |  | 22 | 352 | 328 | 24 |  |
| Profession al Course | Required | School of Economics and Management | b2030064 | Introduction to Exhibition | test | 3 | 48 | 39 | 9 | Autumn 1 |
|  | Required | School of Economics and Management | b2030119 | Market Research and Analysis | non-test | 3 | 48 | 39 | 9 | Autumn 1 |
|  | Required | School of Economics and Management | b2030349 | Introduction to Tourism | test | 3 | 48 | 39 | 9 | Spring 1 |
|  | Required | School of Economics and Management | b2030221 | Display Design and Management | non-test | 3 | 48 | 24 | 24 | Spring 1 |
|  | Required | School of Economics and Management | b2030217 | Consumer Psychology | non-test | 2 | 32 | 20 | 12 | Autumn 2 |
|  | Required | School of Economics and Management | b2030071 | Exhibition Information Management | test | 3 | 48 | 39 | 9 | Autumn 2 |
|  | Required | School of Economics and Management | b2030219 | Exhibition Planning | test | 3 | 48 | 39 | 9 | Spring 2 |
|  | Required | School of Economics and Management | b2030220 | Exhibition Marketing | test | 3 | 48 | 39 | 9 | Spring 2 |
|  | Required | School of Economics and Management | b2030062 | Exhibition Financial Management | test | 3 | 48 | 39 | 9 | Spring 2 |
|  | Required | School of Economics and Management | b2030067 | Exhibition Copywriting | non-test | 3 | 48 | 39 | 9 | Autumn 3 |
|  | Required | School of Economics and Management | b2030072 | Exhibition English | test | 3 | 48 | 36 | 12 | Autumn 3 |
|  |  | School of Economics and Management | b2030350 | Business Communication and Negotiation |  |  |  |  |  |  |
|  | Selective | School of Economics and Management | b2030351 | Exhibition Business Etiquette | non-test | 2 | 32 | 20 | 12 | Autumn 3 |
|  |  | School of Economics and Management | b2030014 | Industrial Economics |  |  |  |  |  |  |
|  | Selective | School of Economics and Management | b2030218 | Strategic Management of Exhibition Enterprises | test | 3 | 48 | 39 | 9 | Autumn 3 |
|  | Required | School of Economics and Management | b2030352 | Exhibition Project Management | test | 3 | 48 | 39 | 9 | Spring 3 |
|  | Required | School of Economics and Management | b2030012 | Practice of Exhibition Participation | test | 3 | 48 | 39 | 9 | Spring 3 |
|  | Sub-total (Required Professional Course) |  |  |  |  | 31 | 688 | 529 | 159 |  |
|  |  |  | b2030271 | Management of Conference Activities | non-test | 2 | 32 | 26 | 6 | Spring 3 |
|  |  |  | b2030068 | Exhibition On-site Service and Management | non-test | 2 | 32 | 26 | 6 | Spring 3 |
|  |  | Module A | b2030353 | Exhibition Destination and Venue Management | non-test | 2 | 32 | 26 | 6 | Autumn 4 |
|  |  |  | b2030243 | Practice for Customs Clearance of Exhibits | non-test | 2 | 32 | 26 | 6 | Autumn 4 |
|  |  |  | b2030223 | Exhibition Human Resource Management | non-test | 2 | 32 | 26 | 6 | Autumn 4 |
|  |  |  | b2030244 | Incentive Tour Planning and Organization | non-test | 2 | 32 | 26 | 6 | Spring 3 |
|  |  |  | b2030065 | Planning and Production of Exhibition Advertisements | non-test |  | 32 | 26 | 6 | Spring 3 |
|  | Selective (10 | Module B | b2030224 | Network and New Media Marketing | non-test | 2 | 32 | 26 | 6 | Autumn 4 |
|  | credits) |  | b2030077 | Organization and Management of Festival Activities | non-test | 2 | 32 | 26 | 6 | Autumn 4 |
|  |  |  | b2030074 | Wedding Planning and Management | non-test | 2 | 32 | 26 | 6 | Autumn 4 |
|  |  |  | b2030271 | Management of Conference Activities | non-test | 2 | 32 | 26 | 6 |  |
|  |  |  | b2030244 | Incentive Tour Planning and Organization | non-test | 2 | 32 | 26 | 6 | Spring 3 |
|  |  | Module C | b2030068 | Exhibition On-site Service and Management | on-test |  | 32 | 26 | 6 | Spring 3 |
|  |  |  | b2030065 | Planning and Production of Exhibition Advertisements | non-test | 2 |  |  |  | Spring 3 |
|  |  |  | b2030245 | Theory of Disneyland Management | non-test | 6 | 96 | 78 | 18 | Autumn 4 |
|  | Sub-total (Selective Professional Course) |  |  |  |  | 10 | 160 | 130 | 30 |  |
| Sub-total (Professional Course) |  |  |  |  |  | 53 | 848 | 659 | 189 |  |

## 11. Teaching Schedule (3)

| Category | Type | Provided by | Course Code | Course Name | Assessment | Credit | Course Hour | Theory Learning | Practical Training | Semester |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Practical <br> Training | Required | School of Economics and Management | b4030041 | Cognitive Practice of Exhibition | non-test | 2 | 48 |  | 48 | Summer 1 |
|  | Required | School of Economics and Management | b4030040 | Career Planning of Exhibition Industry | non-test | 1 | 24 |  | 24 | Summer 1 |
|  | Required | School of Economics and Management | b4030037 | Exhibition Market Research | non-test | 2 | 48 |  | 48 | Summer 1 |
|  | Required | School of Economics and Management | b4030038 | Simulation Operation of Exhibition Marketing | non-test | 1 | 24 |  | 24 | Summer 2 |
|  | Required | School of Economics and Management | b4030039 | Practice of Exhibition Information Management (Software) | non-test | 2 | 48 |  | 48 | Summer 2 |
|  | Required | School of Economics and Management | b4030100 | Exhibition Simulation | non-test | 2 | 48 |  | 48 | Summer 2 |
|  | Required | School of Economics and Management | b4000027 | Innovation and Entrepreneurship of Exhibition Economy and Management | non-test | 2 | 48 |  | 48 | Spring 3 |
|  | Required | School of Economics and Management | b4030133 | Graduation Internship and Graduation Design (Thesis) of Exhibition Economy and Management | non-test | 6 | 288 |  | 288 | Spring 4 |
|  | Sub-total (Required Practical Training) |  |  |  |  | 18 | 576 |  | 576 |  |
|  | Selective (5 credits) | Module A or B | b4030042 | Event Simulation | non-test | 2 | 48 |  | 48 | Summer 3 |
|  |  |  | b4030035 | Conference Simulation | non-test | 2 | 48 |  | 48 |  |
|  |  |  | b4030008 | Simulation Practice of Exhibitors | non-test | 1 | 24 |  | 24 |  |
|  |  | Module C | b4030111 | Practice of Disneyland Management | non-test | 5 | 120 |  | 120 | Summer 3 |
|  | Sub-total (Selective Practical Training) |  |  |  |  | 5 | 120 |  | 120 |  |
| Sub-total (Practical Training) |  |  |  |  |  | 23 | 696 |  | 696 |  |
| Extracurri <br> cular <br> Class | Required | Other | b5110001 | Extracurricular Classes | non-test | 1 |  |  |  | Autumn, Spring, <br> Summer |
| Total |  |  |  |  |  | 151 | 2856 | 1883 | 973 |  |

## *Guidance for selective modules of professional course and practice training

There are different modules for professional course to be selected according to different ability requirements, students must select one module to learn and achieve the credits required by the module. The selective modules of practice training must be selected according to the corresponding module of professional course.
Module A: Operation and Management of Conference/Exhibition Projects
Module B: Planning and Marketing of Festival Activities/Events
Module C: For Disney-oriented Class, the two selective profession course of this module in Spring Semester 3 should be selected according to the requirements on selection of courses for Module A or Module B (can not be mixed).
12. Schedule for Semesters (Suggested)

Autumn Semester 1:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Basic Theory of Marxism | test | 3 | 48 |
| Required | Moral Cultivation and Basic Legal Knowledge | non-test | 3 | 48 |
| Required | First Foreign Language | test | 3 | 48 |
| Required | Advanced Mathematics B1 | test | 4 | 64 |
| Required | Situation and Policy | non-test | 0.5 | 8 |
| Required | College Chinese | non-test | 2 | 32 |
| Required | PE I | non-test | 0.5 | 32 |
| Required | Military Skills | non-test | 0.5 | 2 W |
| Required | Management | test | 3 | 48 |
| Required | Introduction to Exhibition | test | 3 | 48 |
| Required | Market Research and Analysis | non-test | 3 | 48 |

Spring Semester 1:

| Type | Course Name | Assessment | Credit | Course Hour |
| :--- | :---: | :---: | :---: | :---: |
| Required | Outline of Modern Chinese History | non-test | 3 | 48 |
| Required | First Foreign Language | test | 3 | 48 |
| Required | Advanced Mathematics B2 | test | 2 | 32 |
| Required | Situation and Policy | non-test | 0.5 | 8 |
| Required | PE II | non-test | 0.5 | 32 |
| Required | Military Theories | non-test | 0.5 | 32 |
| Required | Basic Engineering Training | non-test | 2 | 32 |
| Selective | General Education Course | non-test | 2 | 32 |
| Required | Western Economics | test | 4 | 64 |
| Required | Economic Law | test | 3 | 48 |
| Required | Introduction to Tourism | test | 3 | 48 |
| Required | Display Design and Management | non-test | 3 | 48 |

## Summer Semester 1:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Cognitive Practice of Exhibition | non-test | 2 | 48 |
| Required | Career Planning of Exhibition Industry | non-test | 1 | 24 |
| Required | Exhibition Market Research | non-test | 2 | 48 |

Autumn Semester 2:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Introduction to the Thought of Mao Zedong and Theories of <br> Socialism with Chinese Characteristics I | test | 3 | 48 |
| Required | First Foreign Language | test | 2 | 32 |
| Required | Linear Algebra | test | 2 | 32 |


| Required | Probability Theory and Mathematical Statistics | test | 2 | 32 |
| :---: | :---: | :---: | :---: | :---: |
| Required | Situation and Policy | non-test | 0.5 | 8 |
| Required | PE III | non-test | 0.5 | 32 |
| Selective | General Education Course | non-test | 2 | 32 |
| Required | Accounting Principles | test | 3 | 48 |
| Required | Operations Management | test | 3 | 48 |
| Required | Consumer Psychology | non-test | 2 | 32 |
| Required | Exhibition Information Management | test | 3 | 48 |

## Spring Semester 2:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Introduction to the Thought of Mao Zedong and Theories of <br> Socialism with Chinese Characteristics II | test | 2 | 32 |
| Required | First Foreign Language | non-test | 2 | 32 |
| Required | Situation and Policy | non-test | 0.5 | 8 |
| Required | PE IV | non-test | 0.5 | 32 |
| Selective | General Education Course | non-test | 2 | 32 |
| Required | Theory and Practice of International Trade | test | 3 | 48 |
| Required | Exhibition Planning | test | 3 | 48 |
| Required | Exhibition Marketing | test | 3 | 48 |
| Required | Exhibition Financial Management | test | 3 | 48 |

Summer Semester 2:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Simulation Operation of Exhibition Marketing | non-test | 1 | 24 |
| Required | Practice of Exhibition Information Management (Software) | non-test | 2 | 48 |
| Required | Exhibition Simulation | non-test | 2 | 48 |

## Autumn Semester 3:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | PE V | non-test | 0.5 | 16 |
| Selective | General Education Course | non-test | 2 | 32 |
| Required | Applied Statistics | test | 3 | 48 |
| Required | Exhibition Copywriting | non-test | 3 | 48 |
| Required | Exhibition English | test | 3 | 48 |
| Selective | Business Communication and Negotiation | non-test | 2 | 32 |
| Selective | Exhibition Business Etiquette | non-test | 2 | 32 |
| Selective | Industrial Economics | test | 3 | 48 |
| Selective | Strategic Management of Exhibition Enterprises | test | 3 | 48 |

## Spring Semester 3:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |


| Selective | General Education Course | non-test | 2 | 32 |
| :---: | :---: | :---: | :---: | :---: |
| Required | Innovation and Entrepreneurship of Exhibition Economy and <br> Management | non-test | 2 | 48 |
| Required | Exhibition Project Management | non-test | 3 | 48 |
| Required | Practice of Exhibition Participation | test | 3 | 48 |
| Module A | Management of Conference Activities | non-test | 2 | 32 |
| Module A | Exhibition On-site Service and Management | non-test | 2 | 32 |
| Module B | Incentive Tour Planning and Organization | non-test | 2 | 32 |
| Module B | Planning and Production of Exhibition Advertisements | non-test | 2 | 32 |

## Summer Semester 3:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Module A/B | Event Simulation | non-test | 2 | 48 |
| Module A/B | Conference Simulation | non-test | 2 | 48 |
| Module A/B | Simulation Practice of Exhibitors | non-test | 1 | 24 |
| Module C | Practice of Disneyland Management | non-test | 5 | 120 |

## Autumn Semester 4:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | PE VI | non-test | 0.5 | 16 |
| Module A | Exhibition Destination and Venue Management | non-test | 2 | 32 |
| Module A | Practice for Customs Clearance of Exhibits | non-test | 2 | 32 |
| Module A | Exhibition Human Resource Management | non-test | 2 | 32 |
| Module B | Network and New Media Marketing | non-test | 2 | 32 |
| Module B | Organization and Management of Festival Activities | non-test | 2 | 32 |
| Module B | Wedding Planning and Management | non-test | 2 | 32 |
| Module C | Theory of Disneyland Management | non-test | 6 | 96 |

## Spring Semester 4:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Graduation Internship and Graduation Design (Thesis) of <br> Exhibition Management | non-test | 6 | 288 |

13. Prerequisite for Course Study

| No. | Course Name | Prerequisite Courses | No. | Course Name | Prerequisite Courses |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Western <br> Economics | Advanced Mathematics B1 | 6 | Exhibition On-site Service and Management | Introduction to Exhibition |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 2 | Exhibition <br> Planning | Introduction to Exhibition | 7 | Network and New Media Marketing | Exhibition Marketing |
|  |  | Market Research and Analysis |  |  | Exhibition Information <br> Management |
|  |  |  |  |  |  |
| 3 | Exhibition <br> Marketing | Introduction to Exhibition | 8 | Organization and Management of Festival Activities | Introduction to Exhibition |
|  |  | Consumer Psychology |  |  | Exhibition Planning |
|  |  |  |  |  |  |
| 4 | Practice of <br> Exhibition <br> Participation | Introduction to Exhibition | 9 | Simulation Practice of Exhibitors | Introduction to Exhibition |
|  |  | Exhibition Planning |  |  | Exhibition Planning |
|  |  | Display Design and Management |  |  |  |
| 5 | Exhibition <br> Financial <br> Management | Introduction to Exhibition | 10 |  |  |
|  |  | Accounting Principles |  |  |  |
|  |  |  |  |  |  |

## 14. Extracurricular Class

Through taking extracurricular classes, students are encouraged to take part in academic lectures, social practice activities, campus cultural and sports activities, innovative and entrepreneurial activities, voluntary activities, etc. to improve their social adaptability and enhance the competitiveness in the job market. Details are specified in Students' Manual.

