# Instructive Cultivation Plan for the Program of Hospitality 

## Management

## (Grade 2019)

## Course Code: 120902

## 1. Orientation

This program is the cradle of management talents for high-end hotels, it cultivates international, innovative, applied and compound mediate and senior management talents for high-end hotels and relevant service industries.

## 2. Cultivation Objectives

### 2.1 General Objective

The students are required to master the basic theoretical knowledge of management, professional skills in main operational departments of hotels, and be familiar with the reception and management knowledge and processes of other high-end service industries. Students should have strong sense of service, management skills, communication skills and copywriting skills, and be competent for the middle and senior management posts of high-end service industries.

### 2.2 Cultivation Value

Inheriting the essence of Chinese culture, absorbing the essence of world culture, actively cultivating and practicing the socialist core values.
Guiding by the professional accomplishment of prospective hotel practitioners and the spirit of model works, this program cultivates the students' healthy value identity and good professional habits, pays attention to details and improves students' skills.

## 3. Requirement for Graduation

### 3.1 Requirement on Quality

3.1.1 Firm confidence in Chinese culture.
3.1.2 Strong autonomic learning ability.
3.1.3 Positive teamwork spirit.
3.1.4 Self-conscious innovation consciousness.
3.1.5 Strong expression and communication skills.

### 3.2 Requirement on Knowledge and Ability

The students are required to acquire the following knowledge and ability:
3.2.1 In the aspect of knowledge structure, the students are required to systematically master the basic theory and knowledge of economics and management. In economics, the students are required to master the theoretical knowledge of microeconomics and macroeconomics; in management, the students are required to master the theoretical knowledge and business of management, marketing, HR management, financial management and others. Besides, the students
are required to know the practical knowledge of golf, cruise, wine tasting, and get familiar with the brand history and product knowledge of world's famous luxury with broad vision and horizon. 3.2.2 In the aspect of business capability and quality, the students are required to systematically learn the theories, methods and classical cases of hospitality market investigation, product planning, product marketing, customer development and maintenance, and skillfully operate the international advanced hospitality management software. In accordance with the National Medium-to-Long Term Talents Development Planning 2010-2010, considering the special requirements of hospitality management on practical ability, this program pushes forward the integration of theoretical learning and practice and the internship system, which requires the students to complete internship in enterprises for a certain amount of time, pay attention to the practice at the same time of theoretical learning, master the working procedures of different posts of hotels, cultivate their teamwork spirit and collaborative ability, and improve their business ability and professionalism during practice. The graduates are required to meet the requirements of knowledge and skills on qualified high-star hotel workers, laying a good foundation for their rapid development in the industry. The detailed requirements on business are as follows:

- master the service procedures and skills of different main posts of canteen, reception desk, conference hall, guest rooms, understand and master the basic requirements and skills of a junior manager;
- master all kinds of etiquette knowledge, firmly build up the consciousness of politeness and service, have good etiquettes and good habits, master the basic skills, specifications and operational methods of tourism social networking, and apply the learned knowledge into practice flexibly and accurately;
- carry out market investigations of hospitality industry with learned knowledge or skills, get familiar with the hospitality product combinations, and do product analysis in accordance with the investigation results and analysis;
- make marketing plans of hospitality products considering the features of hospitality marketing with the basic theory and knowledge of marketing;
- have a strong sense of service, be good at discovering the customer needs and timely satisfying the needs;
- have strong business communication ability, maintain the customer relations well, write related business documents of hospitality, have strong computer application ability and the ability of operating advanced hotel management software.
3.2.3 have strong written and oral English communication abilities and general business application or conversational ability in second foreign language, have the ability to search Chinese and foreign literature and skillfully read or use foreign documents or materials of this program, basically meet the bilingual requirements of the hospitality service and management; have good cultural literacy and psychological health, have knowledge of luxury consumption service.
3.2.4 understand and master the basic skills of PE knowledge and exercises, meet the national university students' PE standards, understand and get familiar with the rules and etiquette of golf, tennis and other high-end sports, have the exercising habit, keep clean and tidy, keep healthy and qualify for the future work.


### 3.3 Professional Certificate Requirement

Students are encouraged to obtain the following professional qualification certificates:

According to the internationalization characteristics of Shanghai and the requirements of the hotel working environment, this program encourages students to actively obtain the Triple-A Hospitality English Certification or English Interpretation Certificate organized by American Hotel \& Lodging Educational Institute before graduation in order to enhance their competitive advantages, it is conducive to future career development. Meanwhile, this program also recommends students to obtain the Qualification Certificate of E-marketing Specialist (Junior) certified by the Ministry of Industry and Information Technology of the People's Republic of China to strengthen the skills of applied and compound talents.

### 3.4 Suitable Posts

3.4.1 Graduates are mainly engaged in important operation and management posts of high-star hotels, or engaged in training and management post of high-end service enterprises, such as cruises, travel agencies, catering and entertainment, sports and leisure and clubs.

## 4. Schooling System

Four-year undergraduate education

## 5. Length of Study

Generally four years. The shortest duration is not less than three years, and the longest is not more than six years.

## 6. Requirements for Graduation and Degree Conferring

Minimum Credits of Curriculum (required courses, practical trainings \& extracurricular classes): 151.

Degree Awarded: Bachelor of Management

## 7. Disciplines

Management, Economics

## 8. Core Courses

### 8.1 Management

48 course hours
It is a basic course for this program. Management is a science systematically researching on the genera rules and ordinary methods of management activities. The main course contents include: the generation and development of management theory; connotation, procedures, types and methods of decision; concepts, procedures, target management, strategic management of plans; design, integration and revolution of organization, connotation and basic methods of leadership, motivation theory, performance evaluation and performance assessment; management ethics and social responsibility and others. Through the course, the students are required to master the basic theory, general methods of modern management and build up scientific management ideas, laying a theoretical foundation for the learning of following professional courses and practical management work in the future.

### 8.2 Microeconomics 48 course hours

Microeconomics is a basic course for finance and management programs in colleges and
universities. It is a branch of modern economics, and mainly takes a single economic unit (single producer, single consumer, single market economic activity) the research object.

### 8.3 Macroeconomics 48 course hours

Macroeconomics is a course of western economics that studies macroeconomic phenomena of a country such as economic aggregate, aggregate demand and aggregate supply, total national income and its composition, money and finance, population and employment, factors and endowments, economic cycle and economic growth, economic expectation and economic policy, international trade and international economy. It is a basic professional course necessary for economics and management programs. This course aims to research and study the law of national macroeconomic operation, adhere to the socialist economic system with Chinese characteristics, pursue efficiency and fairness, and realize the common prosperity of the whole society.

### 8.4 Accounting Principles <br> 48 course hours

It is a basic course. Accounting researches on the process of controlling, analysis, forecasting and decision of economic activities through collection and processing of economic activities of economic enterprises and providing economic information of accounting information, with currency as the main measurement unit, so as to achieve the best economic income. The course contents include basic accounting theory, accounting information generation, basic accounting methods and operational technologies like accounting report preparation. The course requires the students to learn the basic accounting theories, methods and operational technologies, get familiar with the accounting specifications, master and apply the accounting methods, laying a foundation for the learning of following professional courses in the future.

### 8.5 Economic Law 48 course hours

It is a basic course. The course gives a complete and systematic explanation on the economic legal system of China considering the practice of China's socialism market economic system and legal system based on the current economic laws of China. The part of brief introduction focuses on the basic theoretical problems of economic laws, including the concept and status of economic law, the features of economic legal relations. The part of economic organization law focuses on the national specification and legal system of market administrators. The part of market management law focuses on the national specification and market operation, building up of market orders and regulation of object behaviors. The part of macro regulation law focuses on the legal system of national regulation and controlling of macro economy. Through the course, the students are able to have an overall understanding of the economic legal system of China.

### 8.6 Applied Statistics 48 course hours

It is a basic course, a required course for the economic and management programs. The core value of this course is to help students set up the idea of respecting facts, make decisions through analyzing and explore a large number of data, improve the scientificity of decision-making. The course mainly researches on the basic theory and method of statistics, introduces the statistic working process and methods of statistic investigation, statistic sorting and statistic analysis, and cultivates the students' basic analysis ability of statistic data and the ability of solving problems.

### 8.7 Operations Management

48 course hours
It is a basic course. The course mainly researches on the planning, organization, implementation and controlling of operational process, covering all kinds of management works closely related to product manufacturing and service.

### 8.8 Introduction to Hospitality and Tourism Industry

## 32 course hours

It is a required professional course for tourism programs, with the objective to help the students master the segment of hospitality and tourism industry. The course contents include: the history, development and current status of hotel, private club, cruise ship, casino, theme park and other main segments of tourism industry, laying a foundation for the better understanding and mastering of the development rules of tourism industry and providing references for the vocational selection in the future.

### 8.9 Introduction to Hospitality Management

32 course hours
It is a professional course. Starting from the basic theories of management, considering the actual situation of hospitality industry, the course proposes well-directed points of views and introduces the basic theories and requirements of modern hospitality management, laying a foundation for the construction of a complete knowledge system of hospitality programs in the future. Through introducing the main theoretical thoughts and applied methods of modern hospitality management, the students are required to have a complete and systematical fundamental understanding of the modern hospitality operational management.

### 8.10 Tourist Destination Management

32 course hours
It is a professional course. The course of tourism destination management treats the tourism destination as an open and complete system through administrative, economic and legal methods, introduces the development, utilization and protection of tourism resources, the regulation of destination operation mechanism and how to organize various kinds of tourism project activities to create remarkable economic and social benefits.

### 8.11 Hospitality Marketing 48 course hours

It is a professional course. Based on the basic theory and methods of marketing, the course helps the students apply the basic theory and methods of marketing ideas, market demands and purchasing behaviors, market information and market investigation, market segment and market orientation, marketing strategy and tactics, Internet marketing and others into the practice of hospitality marketing through exhibition case analysis.

### 8.12 Consumer Psychology 32 course hours

It is a professional course. Consumer psychology is an important branch of psychology, which studies the psychological phenomena and behavior laws of consumers in consumer activities. The contents of consumer psychology include consumer's psychological activity processes, consumer's personality psychological characteristics, psychological factors that affect consumer's behavior, consumer's psychological activities in purchase process, social environment's influence on consumption psychology, consumer group's consumption psychology and consumption behavior, consumption situation and consumption psychology, commodity factor and consumption
psychology, marketing communication and consumption psychology.

### 8.13 Hotel Lobby Service and Management

## 32 course hours

It is a required professional course for the program of hospitality management, laying a solid foundation for students to work in lobby service and management before entering the hospitality industry. Through this course, the students are required to master the organizational structure of the lobby and service operational specification, skillfully provide basic lobby services and master the different steps of lobby management.

### 8.14 Hotel Catering Service and Management

32 course hours
This is a selective professional course for tourism and hospitality management programs. Based on the catering management theories, focusing on the business operational activity, the course requires the students to master the catering business practice, including the organizational structure, staff, marketing, business plan, raw material purchasing and supplying, production, product sales service, beverage sales service, banquet management and product exhibition and the detailed operation and management of product price, cost accounting and control and other steps.

### 8.15 Hotel Room Service and Management 32 course hours

It is a required professional course for the program of hospitality management. Focusing on the room service and management, the course requires the students to understand the operational process of rooms, systematically and comprehensively master the business knowledge of room management methods, understand the main works, basic process, methods and skills of room service during room operation, cultivate the students' ability of operational management, internal management and construction of hotels, learn to solve general problems of room service and management, improve their practical application ability and have a high level of operational management and hotel service quality.

### 8.16 Hospitality English

32 course hours
This is one of the basic courses for the program of hospitality management, an important part of the disciplinary system of hospitality management. The course is set based on the learning of related basic courses of hospitality management and basic public English courses, with the objective to improve their English communication ability. The course strengthens the learning of Specialized English after the students have acquired good English fundamentals, so as to improve their Specialized English skills of listening, speaking, writing, reading and the English expression ability of hospitality management, preparing for the graduation internship.

## 9. Practical Training

There is an extracurricular class for this program, with 1 credit. In view of the hotel's requirements on the students' practical operation ability, the program pays attention to the internship arrangement. In addition to the regular simulation and practice courses in each semester of Year 1 to Year 3, students are also required to participate in the actual operation services at the practice base each semester of Year 2 and Year 3, and complete the practical work shifts at a certain proportion (totally not less than 64 course hours). They will be assigned to the actual practice of the main posts and skills, such as catering, room and lobby, according to the operation of the
practice base. Students are required to complete the rotating practice of the practice base's manager assistant in Year 3, one week for each student (totally not less than 20 course hours). Meanwhile, students shall carry out the planning and implement of marketing activities for the restaurant at the practice base in Year 2 and Year 4 in combination with the professional courses. The program arranges WIE internship at hotels in Year 4, covering the posts of main departments of hotels (including room, catering, lobby and marketing). The students are required to complete the graduation design through internship.
10. Course Structure and Course Hours (excluding extracurricular classes)

| Category | Total <br> Credits | \% | Total Course <br> Hours | Theory <br> Learning | Practical <br> Training |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Public Course | 42 | 28 | 800 | 736 | 64 |
| Basic Course | 21 | 14 | 336 | 336 | 0 |
| Professional Course | 44 | 29 | 720 | 710 | 10 |
| Practical Training | 33 | 22 | 936 | 936 | 936 |
| General Course | 10 | 7 | 160 | 160 | 0 |
| Total | 150 | 100 | 2952 | 1942 | 1010 |
| Theory : Practice (\%) | $66: 34$ |  |  |  |  |

## 11. Teaching Schedule (1)

| Category | Type | Provided by | Course Code | Course Name | Assessment | Credit | Course Hour | Theory <br> Learning | Practical <br> Training | Semester |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Public Course | Required | School of Marxism | b1080001 | Basic Theory of Marxism | test | 3 | 48 | 42 | 6 | Autumn 1 |
|  | Required | School of Marxism | b1080003 | Moral Cultivation and Basic Legal Knowledge | non-test | 3 | 48 | 42 | 6 | Autumn 1 |
|  | Required | School of Marxism | b1080006 | Outline of Modern Chinese History | non-test | 3 | 48 | 42 | 6 | Spring 1 |
|  | Required | School of Marxism | b1080004 | Introduction to the Thought of Mao Zedong and Theories of Socialism with Chinese Characteristics I | test | 3 | 48 | 42 | 6 | Autumn 2 |
|  | Required | School of Marxism | b1080007 | Introduction to the Thought of Mao Zedong and Theories of Socialism with Chinese Characteristics II | test | 2 | 32 | 28 | 4 | Spring 2 |
|  | Required | School of Marxism | ------ | Situation and Policy (Module 1-4) | non-test | 2 | 32 | 28 | 4 | Autumn 1 - Spring 2 |
|  | Required | College of Arts and Sciences | b1020082 | Advanced Mathematics B1 | test | 4 | 64 | 64 |  | Autumn 1 |
|  | Required | College of Arts and Sciences | b1020083 | Advanced Mathematics B2 | test | 2 | 32 | 32 |  | Spring 1 |
|  | Required | College of Arts and Sciences | b1020013 | Probability Theory and Mathematical Statistics | test | 2 | 32 | 32 |  | Autumn 2 |
|  | Required | College of Arts and Sciences | b1020018 | College Chinese | non-test | 2 | 32 | 32 |  | Autumn 1 |
|  | Required | Department of Physical Education | ------ | PE I-VI | non-test | 3 | 160 | 160 |  | Autumn 1 - Autumn 4 |
|  | Required | Other | g1110003 | Military Skills | non-test | 0.5 | 2W |  |  | Autumn 1 |
|  | Required | College of Arts and Sciences | g1110002 | Military Theories | non-test | 0.5 | 32 | 32 |  | Spring 1 |
|  | Required | Engineering Training Center | g1090001 | Basic Engineering Training | non-test | 2 | 32 |  | 32 | Spring 1 |
|  |  |  | b1020003 | General English III | test | 3 | 48 | 48 |  | Autumn 1 |
|  |  | Module A | b1020004 | General English IV | test | 3 | 48 | 48 |  | Spring 1 |
|  |  | Module A | b1020005 | General Academic English A | test | 2 | 32 | 32 |  | Autumn 2 |
|  | * |  | ------ | English Extension | non-test | 2 | 32 | 32 |  | Spring 2 |
|  | College English |  | b1020002 | General English II | test | 3 | 48 | 48 |  | Autumn 1 |
|  | (Selective, 1 | Module B | b1020003 | General English III | test | 3 | 48 | 48 |  | Spring 1 |
|  | module required, | Module B | b1020006 | General Academic English B | test | 2 | 32 | 32 |  | Autumn 2 |
|  | 10 credits) |  | ------ | English Extension | non-test | 2 | 32 | 32 |  | Spring 2 |
|  |  |  | b1020001 | General English I | test | 4 | 64 | 64 |  | Autumn 1 |
|  |  | Module C | b1020002 | General English II | test | 3 | 48 | 48 |  | Spring 1 |
|  |  |  | b1020003 | General English III | test | 3 | 48 | 48 |  | Autumn 2 |
|  |  | College of Arts and Sciences | b1020040 | General German I | test | 3 | 48 | 48 |  | Autumn 1 |
|  | College German | College of Arts and Sciences | b1020041 | General German II | test | 3 | 48 | 48 |  | Spring 1 |
|  | College German | College of Arts and Sciences | b1020042 | General German III | test | 4 | 64 | 64 |  | Autumn 2 |
|  | * | College of Arts and Sciences | b1020077 | General Japanese I | test | 3 | 48 | 48 |  | Autumn 1 |
|  | College | College of Arts and Sciences | b1020078 | General Japanese II | test | 3 | 48 | 48 |  | Spring 1 |
|  | Japanese | College of Arts and Sciences | b1020079 | General Japanese III | test | 4 | 64 | 64 |  | Autumn 2 |
| Sub-total (Public Course) |  |  |  |  |  | 42 | 800 | 736 | 64 |  |
| General Course | Selective | Other | b0---- | Social Sciences and Humanities Literacy (4 credits) Natural Science and Technological Innovation (4 credits) Public Arts (2 credits) | non-test | 10 | 160 | 160 | 0 | Autumn, Spring |
| Sub-total (General Course) |  |  |  |  |  | 10 | 160 | 160 | 0 |  |

(*Notes: A total of 10 credits for the First Foreign Language, including College English, College German and College Japanese, students may choose one from the above-mentioned three foreign language according to their own needs; students, who choose College English as their First Foreign Language, shall select one module from Module A, Module B and Module C to learn.)

## 11. Teaching Schedule (2)

| Category | Type | Provided by | Course Code | Course Name | Assessment | Credit | Course Hour | Theory <br> Learning | Practical <br> Training | Semester |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic <br> Course | Required | School of Economics and Management | b2030174 | Management (in English) | test | 3 | 48 | 48 |  | Autumn 1 |
|  | Required | School of Economics and Management | b2030316 | Microeconomics | test | 3 | 48 | 48 |  | Spring 1 |
|  | Required | School of Economics and Management | b2030317 | Macroeconomics | test | 3 | 48 | 48 |  | Autumn 2 |
|  | Required | School of Economics and Management | b2030060 | Accounting Principles | test | 3 | 48 | 48 |  | Autumn 1 |
|  | Required | School of Economics and Management | b2030082 | Economic Law | test | 3 | 48 | 48 |  | Spring 1 |
|  | Required | School of Economics and Management | b2030159 | Applied Statistics | test | 3 | 48 | 48 |  | Spring 2 |
|  | Required | School of Economics and Management | b2030163 | Operations Management | test | 3 | 48 | 48 |  | Spring 2 |
| Sub-total (Basic Course) |  |  |  |  |  | 21 | 336 | 336 |  |  |
| Profession al Course | Required | School of Economics and Management | b2030283 | Management of Hospitality and Tourism Industry | non-test | 2 | 32 | 32 |  | Autumn 1 |
|  | Required | School of Economics and Management | b2030318 | Tourist Destination Management | test | 2 | 48 | 48 |  | Autumn 2 |
|  | Required | School of Economics and Management | b2030148 | Consumer Psychology | test | 2 | 32 | 32 |  | Autumn 2 |
|  | Required | School of Economics and Management | b2030103 | Human Resource Management | test | 2 | 32 | 32 |  | Spring 2 |
|  | Required | School of Economics and Management | b2030033 | Public Relations | test | 2 | 32 | 32 |  | Spring 3 |
|  | Required | School of Economics and Management | b2030084 | Introduction to Hospitality Management | test | 2 | 32 | 32 |  | Spring 1 |
|  | Required | School of Economics and Management | b2030325 | Hospitality Marketing | test | 3 | 48 | 48 |  | Autumn 2 |
|  | Required | School of Economics and Management | b2030086 | Hotel Room Service and Management | test | 2 | 32 | 32 |  | Spring 1 |
|  | Required | School of Economics and Management | b2030083 | Hotel Catering Service and Management | test | 2 | 32 | 32 |  | Spring 2 |
|  | Required | School of Economics and Management | b2030087 | Hotel Lobby Service and Management | test | 2 | 32 | 32 |  | Autumn 3 |
|  | Required | School of Economics and Management | b2030169 | Series of Courses Provided by the Management of InterContinental Hotels Group | non-test | 2 | 32 | 32 |  | Autumn 3 |
|  | Required | School of Economics and Management | b2030090 | Hospitality English | test | 2 | 32 | 32 |  | Spring 3 |
|  | Required | School of Economics and Management | b2030326 | Research Methods for Hospitality Management | non-test | 1 | 16 | 10 | 6 | Summer 3 |
|  | Required | School of Economics and Management | b2030107 | Business Negotiation Skills and Business Etiquette | test | 2 | 32 | 32 |  | Spring 3 |
|  | Required | College of Arts and Sciences | b1020094 | Second Foreign Language I | test | 3 | 48 | 48 |  | Autumn 3 |
|  | Required | College of Arts and Sciences | b1020095 | Second Foreign Language II | test | 3 | 48 | 48 |  | Spring 3 |
|  | Sub-total (Required Professional Course) |  |  |  |  | 34 | 560 | 554 | 6 |  |
|  | Selective (10 credits) | Module A | b2030319 | Hotel Service Quality Control | non-test | 2 | 32 | 32 |  | Spring 3 |
|  |  |  | b2030114 | Introduction to Luxury Products | non-test | 2 | 32 | 32 |  | Autumn 3 |
|  |  |  | b2030085 | Hotel Conference Service and Management | non-test | 2 | 32 | 32 |  | Spring 2 |
|  |  |  | b2030160 | Cruise Service and Management | non-test | 2 | 32 | 32 |  | Spring 3 |
|  |  |  | b2030118 | Shanghai Culture Appreciation | non-test | 2 | 32 | 28 | 4 | Spring 3 |
|  |  | Module B | b2030088 | Hotel Revenue Management | non-test | 3 | 32 | 32 |  | Spring 2 |
|  |  |  | b2030242 | Strategic Management (in English) | non-test | 2 | 32 | 32 |  | Summer 2 |
|  |  |  | b2030320 | Hotel Cost Control | non-test | 2 | 32 | 32 |  | Autumn 3 |
|  |  |  | b2030130 | E-marketing | non-test | 2 | 32 | 32 |  | Spring 3 |
|  |  |  | b2030321 | Hotel Simulation Decision-making | non-test | 2 | 32 | 28 | 4 | Summer 2 |
|  |  | Module C | b2030130 | E-marketing | non-test | 3 | 32 | 32 |  | Spring 3 |
|  |  |  | b2030088 | Hotel Revenue Management | non-test | 2 | 32 | 32 |  | Spring 2 |
|  |  |  | b2030322 | Data Mining and Analysis | non-test | 2 | 32 | 32 |  | Autumn 3 |
|  |  |  | b2030323 | Hotel Service Quality Control | non-test | 2 | 32 | 32 |  | Spring 3 |
|  |  |  | b2030324 | Hotel Simulation Decision-making | non-test | 2 | 32 | 28 | 4 | Summer 2 |
|  | Sub-total (Selective Professional Course) |  |  |  |  | 10 | 160 | 156 |  |  |
| Sub-total (Professional Course) |  |  |  |  |  | 44 | 720 | 710 | 10 |  |

## 11. Teaching Schedule (3)

| Category | Type | Provided by | Course Code | Course Name | Assessment | Credit | Course Hour | Theory Learning | Practical Training | Semester |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Practical <br> Training | Required | School of Economics and Management | b4000028 | Innovation and Entrepreneurship of Hospitality Management | non-test | 2 | 48 |  | 48 | Spring 3 |
|  | Required | School of Economics and Management | b4030140 | Room Service Simulation I | non-test | 1 | 24 |  | 24 | Autumn 1 |
|  | Required | School of Economics and Management | b4030141 | Room Service Simulation II | non-test | 1 | 24 |  | 24 | Spring 1 |
|  | Required | School of Economics and Management | b4030165 | Catering Service Simulation I | non-test | 1 | 24 |  | 24 | Autumn 2 |
|  | Required | School of Economics and Management | b4030166 | Catering Service Simulation II | non-test | 1 | 24 |  | 24 | Spring 2 |
|  | Required | School of Economics and Management | b4030168 | Lobby Service Simulation | non-test | 1 | 24 |  | 24 | Autumn 3 |
|  | Required | School of Economics and Management | b4030167 | Wine Tasting | non-test | 1 | 24 |  | 24 | Summer 1 |
|  | Required | School of Economics and Management | b4030048 | Hospitality Management Software Operation (OPERA) | non-test | 2 | 48 |  | 48 | Summer 3 |
|  | Required | School of Economics and Management | b4030169 | WIE Industry Internships | non-test | 17 | 408 |  | 408 | Autumn 4 |
|  | Required | School of Economics and Management | b4030134 | Graduation Internship and Graduation Design (Thesis) of Hospitality Management | non-test | 6 | 288 |  | 288 | Autumn 4 |
| Sub-total (Practical Training) |  |  |  |  |  | 33 | 936 |  | 936 |  |
| Extracurri <br> cular <br> Class | Required | Other | b5110001 | Extracurricular Classes | non-test | 1 |  |  |  | Autumn, Spring, <br> Summer |
| Total |  |  |  |  |  | 151 | 2952 | 1942 | 1010 |  |

Notes: Multi-skill comprehensive training based on actual operation will be arranged for Summer Semester 1, Summer Semester 2 and Summer Semester 3.

## *Guidance for selective module professional course:

There are different modules for professional course to be selected according to different ability requirements, students must select one module to learn and achieve the credits required by the module.

1. Module A: High-end Services

The courses of this module include Introduction to Luxury Products, Cruise Service and Management, etc, allowing students to master the basic service and management knowledge on hotel-related high-end service industries, helping students to broaden their horizons and widen their employment channels.
2. Module B: Operational Decision-making

The scarce course - Hotel Revenue Management is included in this module, helping students to grow into the revenue management talents urgently needed in the hotel industry; this module also includes Strategic Management, Hotel Cost Control and other courses, helping students to broaden their horizons and widen their employment channels.
3. Module C: E-marketing

The course - E-marketing is included in this module, helping students to grow into the e-marketing talents urgently needed in the hotel industry; this module also includes Data Mining and Analysis and other courses, helping students to broaden their horizons and widen their employment channels.
12. Schedule for Semesters (Suggested)

Autumn Semester 1:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Basic Theory of Marxism | test | 3 | 48 |
| Required | Moral Cultivation and Basic Legal Knowledge | non-test | 3 | 48 |
| Required | First Foreign Language | test | 3 | 48 |
| Required | Advanced Mathematics B1 | test | 4 | 64 |
| Required | Situation and Policy | non-test | 0.5 | 8 |
| Required | College Chinese | non-test | 2 | 32 |
| Required | PE I | non-test | 0.5 | 32 |
| Required | Military Skills | non-test | 0.5 | 2 W |
| Required | Management (in English) | test | 3 | 48 |
| Required | Accounting Principles | test | 2 | 48 |
| Required | Management of Hospitality and Tourism Industry | non-test | 2 | 32 |
| Required | Room Service Simulation I | non-test | 1 | 16 |

## Spring Semester 1:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Outline of Modern Chinese History | non-test | 3 | 48 |
| Required | First Foreign Language | test | 3 | 48 |
| Required | Advanced Mathematics B2 | test | 2 | 32 |
| Required | Situation and Policy | non-test | 0.5 | 8 |
| Required | PE II | non-test | 0.5 | 32 |
| Required | Military Theories | non-test | 0.5 | 32 |
| Required | Basic Engineering Training | non-test | 2 | 32 |
| Selective | General Education Course | non-test | 2 | 32 |
| Required | Microeconomics | test | 3 | 48 |
| Required | Economic Law | test | 3 | 48 |
| Required | Introduction to Hospitality Management | test | 2 | 32 |
| Required | Hotel Room Service and Management | non-test | 2 | 32 |
| Required | Room Service Simulation II | non-test | 1 | 16 |

## Summer Semester 1:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Wine Tasting | non-test | 1 | 24 |

Autumn Semester 2:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Introduction to the Thought of Mao Zedong and Theories of <br> Socialism with Chinese Characteristics I | test | 3 | 48 |
| Required | First Foreign Language | test | 2 | 32 |
| Required | Linear Algebra | test | 2 | 32 |


| Required | Probability Theory and Mathematical Statistics | test | 2 | 32 |
| :--- | :---: | :---: | :---: | :---: |
| Required | Situation and Policy | non-test | 0.5 | 8 |
| Required | PE III | non-test | 0.5 | 32 |
| Selective | General Education Course | non-test | 2 | 32 |
| Required | Macroeconomics | test | 3 | 48 |
| Required | Tourist Destination Management | test | 2 | 48 |
| Required | Consumer Psychology | test | 2 | 32 |
|  | Hospitality Marketing | test | 3 | 48 |
|  | Catering Service Simulation I | non-test | 1 | 16 |

Spring Semester 2:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Introduction to the Thought of Mao Zedong and Theories of <br> Socialism with Chinese Characteristics II | test | 2 | 32 |
| Required | First Foreign Language | non-test | 2 | 32 |
| Required | Situation and Policy | non-test | 0.5 | 8 |
| Required | PE IV | non-test | 0.5 | 32 |
| Selective | General Education Course | non-test | 2 | 32 |
| Required | Applied Statistics | test | 3 | 48 |
| Required | Operations Management | test | 3 | 48 |
| Required | Human Resource Management | test | 2 | 32 |
| Required | Hotel Catering Service and Management | test | 2 | 32 |
| Selective | Hotel Conference Service and Management | test | 2 | 32 |
| Selective | Hotel Revenue Management | test | 2 | 32 |
| Required | Catering Service Simulation II | non-test | 1 | 16 |

## Summer Semester 2:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Selective | Strategic Management (in English) | non-test | 2 | 32 |
| Selective | Hotel Simulation Decision-making | non-test | 2 | 32 |

Autumn Semester 3:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | PE V | non-test | 0.5 | 16 |
| Selective | General Education Course | non-test | 2 | 32 |
| Required | Hotel Lobby Service and Management | test | 2 | 32 |
| Required | Series of Courses Provided by the Management of InterContinental Hotels Group | non-test | 2 | 32 |
| Required | Second Foreign Language | test | 3 | 48 |
| Selective | Introduction to Luxury Products | test | 2 | 32 |
| Selective | Hotel Cost Control | non-test | 2 | 32 |
| Selective | Data Mining and Analysis | non-test | 2 | 32 |
| Required | Lobby Service Simulation I | non-test | 1 | 24 |

Spring Semester 3:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Selective | General Education Course | non-test | 2 | 32 |
| Required | Innovation and Entrepreneurship of Hospitality Management | non-test | 2 | 48 |
| Required | Public Relations | test | 2 | 32 |
| Required | Hospitality English | test | 2 | 32 |
| Required | Business Negotiation Skills and Business Etiquette | test | 2 | 32 |
| Required | Second Foreign Language | test | 3 | 48 |
| Selective | Hotel Service Quality Control | non-test | 2 | 32 |
| Selective | Cruise Service and Management | non-test | 2 | 32 |
| Selective | Shanghai Culture Appreciation | non-test | 2 | 32 |
| Selective | E-marketing | test | 2 | 32 |
| Selective | Hotel Service Quality Control | non-test | 2 | 32 |
| Selective | Lobby Service Simulation II | non-test | 1 | 16 |

## Summer Semester 3:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Hospitality Management Software Operation (DELPHI) | non-test | 2 | 32 |

Autumn Semester 4:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | PE VI | non-test | 0.5 | 16 |
| Required | WIE Industry Internships | non-test | 17 | 440 |

## Spring Semester 4:

| Type | Course Name | Assessment | Credit | Course Hour |
| :---: | :---: | :---: | :---: | :---: |
| Required | Graduation Internship and Graduation Design (Thesis) of <br> Hospitality Management | non-test | 6 | 288 |

13. Prerequisite for Course Study

| No. | Course Name | Prerequisite Courses | No. | Course Name | Prerequisite Courses |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Operations <br> Management | Management | 5 | Hotel Catering Service and Management | Introduction to Hospitality and Tourism Industry |
|  |  |  |  |  | Management |
|  |  |  |  |  | Introduction to Hospitality Management |
| 2 | Introduction to <br> Hospitality <br> Management | Introduction to Hospitality and Tourism Industry | 6 | Hotel Lobby <br> Service and <br> Management | Introduction to Hospitality and Tourism Industry |
|  |  | Management |  |  | Management |
|  |  |  |  |  | Introduction to Hospitality Management |
| 3 | E-marketing | Hospitality Marketing | 7 | Hotel Conference <br> Service and <br> Management | Introduction to Hospitality and Tourism Industry |
|  |  |  |  |  | Management |
|  |  |  |  |  | Introduction to Hospitality Management |
|  |  |  |  |  |  |
| 4 | Hotel Room Service and Management | Introduction to Hospitality and Tourism Industry | 8 | Cruise Service and Management | Introduction to Hospitality and Tourism Industry |
|  |  | Management |  |  | Management |
|  |  |  |  |  | Introduction to Hospitality Management |
|  |  |  |  |  |  |

## 14. Extracurricular Class

Through taking extracurricular classes, students are encouraged to take part in academic lectures, social practice activities, campus cultural and sports activities, innovative and entrepreneurial activities, voluntary activities, etc. to improve their social adaptability and enhance the competitiveness in the job market. Details are specified in Students' Manual.

